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SPECIAL EDITION

APRIL 2021

NWCOC EDITORIAL STAFF (SEATTLE, WA)

CHALLENGER MOTORS OF LOS ANGELES

INTRODUCTION

In this special issue, we are taking a close look at an iconic Citroën dealership in Los Angeles; *Challenger Motors*. Challenger was perhaps the longest running Citroën dealership in all of North America, spanning from the 1930's to the 1990's. Updated versions of this article will be posted on SeattleCitroen.net.



Los Angeles Times, December 1938

THE EARLY YEARS

Any stories of Citroën dealerships in the USA really must start with *Challenger Motors* in Los Angeles. Challenger began selling Traction Avant Citroëns in early 1938, making them one of the first companies to import Citroëns into the USA. Challenger was not the first importer, but was the first *successful* importer of Citroëns.

The first company we can find that tried to import Citroëns into the USA was called *Mutual Auto Credit* of Philadelphia, Pennsylvania. They ran advertisements in local papers in the fall of 1936 for Traction Avant





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The Early Years (cont.)

sales. But it was an unsuccessful venture. By 1937 their ads disappeared and the building went on to be a Studebaker dealership.

The other importer of Citroëns in the 1930's was a place called, *Northwest Light Car,* located in Portland, Oregon. Their first Traction Avants went on sale about a year after Challenger, in late 1939. Northwest Light Car managed to sell Tractions for a few years in Oregon, making them moderately successful. Challenger however, went on to last as a Citroën dealer for nearly 6 decades, making them the first truly successful importer.

According to articles published many years ago in various Citroën newsletters, a pair of financial promoters started Challenger Motors in 1938. These two men saw an opportunity to import Citroëns in order to grab part of the French import car market that was sweeping Southern California in the 1930's. A February, 1939 newspaper article in the L.A. Times identified a man named Pearson Carmean as the president of Challenger Motors and Don U. Billings was listed as the general manager. Don U. Billings' name had been associated with many automotive ventures in the L.A.-area in the and 1930's, including operating a dealership for Willys-Knight, Graham, and Whippet cars.

Citroën was not a recognized manufacturer in the state of California and as such, Challenger had to take out a manufacturing license in order to get the cars registered. As a result, all of their pre-war cars had a "Challenger" serial number plate.

Perhaps the most well-known "Challenger" Traction that still exists today is one that showed up on eBay in the year 2000. This car was a heavily modified Challenger cabriolet that turned up in the back lot of an automotive paint shop in the L.A. area. This car was ultimately purchased



Los Angeles Times, February, 1939

EARLY CHALLENGER ADVERTISEMENT

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The Early Years (cont.)

by Wiljan Cats in Holland and has now been fully restored. The following photo is a before/after photo from the Citroënvie website. Notice that when the car was restored, it underwent some changes to improve its appearance, including reshaping the nose to accommodate the correct grille.

We are aware that a handful of other Challenger Tractions still exist, but there does not appear to be any organized attempt to count or list the surviving cars



MODIFIED CHALLENGER-CITROEN, BEFORE AND AFTER RESTORATION

Citroenvie website

TYPICAL CHALLENGER SERIAL NUMBER PLATE FROM A PRE-WAR TRACTION



Photo provided by Lincoln Sarmanian



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The Early Years (cont.)

THE CHALLENGER RENAULT

In the late 1930's, Challenger tried to import one other French car using the Challenger manufacturer's license; a Renault Juvaquatre. The Juvaquatre was originally conceived in 1936 by Louis Renault as a small, affordable car which went into production in 1937. Production lingered on way too long with the last example rolling off the assembly line in 1960.

The plan to sell Challenger-Renaults was apparently short-lived. After all, how could a frumpy car like this Renault compete with the sleek and modern Citroën?

But Challenger did sell a few! There are a handful of classified ads in L.A.-area newspapers for used Challenger-Renaults in the late 1930's and early 1940's.

Notice from the advertisement (right) that Challenger-Renaults were being marketed in other local showrooms such as *Darrin Motors* and *Fred Fudge Motors*. There will be more about these two dealers later.

A really quite nice body badge from a Challenger-Renault Juvaquatre was found by an NWCOC member at a swap meet (right).



Los Angeles Times, September, 1939



BODY BADGE FROM A CHALLENGER-RENAULT, MOST LIKELY FROM 1939 OR 1940

Photo provided by Lincoln Sarmanian



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The Early Years (cont.)

But not only did a badge turn up, a Challenger-Renault car surfaced in California in 2002. So we know they sold at least a few! Unfortunately, this car will never run and it is very likely that there are no other survivors.





Photo provided by Lincoln Sarmanian

THE FRED R. DEAN CONNECTION

In 1938, Challenger attempted to supply Traction Avants to another So-Cal dealer, *Fred R. Dean*, a Nash dealership in Long Beach. However, we suspect this didn't really amount to much since any connection between Citroën, Challenger Motors, and Fred R. Dean seemed to start and stop with a single (barely legible) newspaper article in the Long Beach Telegraph Press newspaper in June of 1938. The article did note however that Fred R. Dean had several Challenger Citroëns on display in his showroom in mid-1938. Did they sell many? We don't know.



Long Beach Press Telegraph, June 1938



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hallenger

WINS AGAIN

ANNUAL STOCK CAR RACE

The Early Years (cont.)

THE DARRIN MOTORS CONNECTON

Several of Challenger's advertisements from the late 1930's indicate that *Challenger-Citroëns* and *Challenger-Renaults* were being displayed and/or marketed at other dealerships in the Los Angeles area, including one called *Darrin Motors*, sometimes referred to as *Howard Darrin Motors*.

There was a *Howard Darrin* who was a famous automotive designer who had spent time in the 1920's and 1930's with the great coach builders in Paris. He ended up in the late 1930's with a shop on Sunset Boulevard in Los Angeles where he built special-bodied cars for Hollywood elite such as Clarke Gable, Errol Flynn, and Greta Garbo. Is the Howard Darrin that Challenger was working with the same as the famous coach builder? It sure seems so!

Any connection however, was brief.



Los Angeles Times, February, 1939

THE FRED FUDGE MOTORS CONNECTION

Fred Fudge Motors was a popular Plymouth and DeSoto dealer of the 1930's that operated out of several locations in the Los Angeles area, including 5701 Pacific Boulevard. The Fred Fudge name shows up in several Challenger advertisements of the late 1930's as a seller of Challenger's cars. Once such example is the Challenger-Renault advertisement above.

It seems that Challenger had set up agreements with several L.A.-area dealers (Fred R. Dean, Howard Darrin, and Fred Fudge) to help sell Citroëns and Renaults. The connection to these dealers however, was short and seems to have only lasted a year, or perhaps two (1939 and 1940).









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The Early Years (cont.)

CHALLENGER AND STOCK CAR RACING

A man named *Rajo Jack* (real name Dewey Gatson, but also known as One-eye Jack or Jack DeSoto) was a popular race car driver in California in the 1930's.

In March of 1939, while driving a Ford, Rajo was defeated in a race at Ascot raceway in Los Angeles by a new car to the California racing scene; a *Citroën Traction Avant*. The Citroën was driven by a rival named Bud Rose. Rajo Jack



Rajo Jack

was clearly impressed with the Citroën since he went on to use them in many subsequent races. Looking through newspapers from the late 1930's and early 1940's, Citroëns were very successful and popular in the California racing scene.

We wondered if the Citroëns that were used by Rajo Jack, Bud Rose, and others had been supplied by Challenger Motors. Sure enough, we found several articles that indicate that Challenger was indeed the company supplying the cars (see example, right). Incidentally, Rajo and his Citroën ended up winning the 250 mile race discussed in the article.



Screen Grab from YouTube "Car Racing In California (1939)"

French Auto To Race Here

Rajo Jack to Pilot Citroen Car in 250-Mile Contest

France became a factor in the Memorial Day 250-mile stock car race at Oakland Speedway, with the announcement today from the Challenger Motor Company of Los Angeles they would enter a Frencht. Citroen in the event. A Germanmake car has already been entered by Eri Richardson of Burlingame.

Richardson announced he would like to sign. Adolph Danz, the German driver, who is high-point man in the Pacific Northwest auto-race circuit, to pilot his entry auto in the 250-mile race.

The French Citroen will be handled by the Veteran, Rajo Jack, of Los Angeles. The Challenger Company is Coast agent for the French automobile, which differs from American makes in that it has a front-wheel drive, direct from the

front assembly engine.

Jack's ability and the Citroen's road-race record may make a winning pair. After smashing up badly in the 1936 stock-car race, Jack returned to win the 1937 stock championship and cleaned up in stock-car races in Los Angeles, too. He had no automobile at Oakland for the 1939 stock race, so relieved for Bud Rose, and, after lots of pit stops, the duo snagged sixth place.

Oakland Tribune, May, 1940

TRACTION AVANT (RIGHT) AT ASCOT RACEWAY IN LOS ANGELES IN 1939



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THE CHARLIE DIRSCHERL YEARS

Articles published in several old Citroën club newsletters provide details of a key event that triggered an important change for Challenger Motors. The story goes like this: In 1942, the Germans sank a freighter that was carrying Challenger's next shipment of cars. This forced the owners to see the writing on the wall that the war was going to result in a business-crippling interruption of the supply of cars and parts, so they decided to bail out of the enterprise and sold what remained of the business to a man named Charlie Dirscherl.

Charles Karl Dirscherl was born January 25, 1907 in the small Bavarian town of Furth im Wald, Germany. Charlie as most knew him, had a dream to come to America and signed up with a shipping company carrying iron in hopes of landing in New York. On his first voyage as a seaman, the SVCC relates a story that his freighter hit an iceberg and the crew had to abandon ship. He sailed for another two years before docking in Boston where he jumped ship and spent his first night in a bus station with \$5.00 to his name.

As time moved on, Charlie slowly moved west. He found a job in a tool and die factory in Wisconsin where he became a master at creating almost anything made out of steel. Eventually he ended-up in California and opened a car repair garage in Los Angeles at the intersection of Melrose and Sweetzer Avenues. He aptly named his business, *Melrose-Sweetzer Service*.

HEADQUARTERS FOR
CITROEN

also

Parts and Expert Service for
Simca, Fiat, Peugeot, Renault, and
Hillman-Minx

CHALLENGER MOTORS

8269-75 Melrose Ave., L. A. 46, Calif.
WY 0207

WH 4679

CHALLENGER BROCHURE FROM THE DIRSCHERL ERA

Charlie's repair shop was also a Beacon gas station and Charlie ran the gas station part of the business as well. Charlie's daughter remembers that Hollywood celebrities such as Bob Hope, Carmen Miranda, John Wayne, and Roy Rogers would come in to have their gas tanks filled by Charlie.

In these early days, Challenger Motors needed help servicing the cars they were importing and Charlie did some (or all?) of their maintenance and repair. Thus, the relationship between Charlie Dirscherl, Citroën, and Challenger Motors had begun.

Charlie took over Challenger in the early 1940's, most likely in late 1942 or 1943 when the original owners decided to bail out due to the war's interruption of cars and parts from France. There was a gradual transition of the business name from *Melrose-Sweetzer Service* to *Challenger Motors* as both names were used simultaneously in the 1940's and even into the early 1950's. Eventually however, the Melrose-Sweetzer Service name disappeared.



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The Charlie Dirscherl Years (cont.



Photo provided by Toni Werk

MELROSE-SWEETZER SERVICE AT 8275 MELROSE AVENUE, 1942





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The Charlie Dirscherl Years (cont.)



Photo provided by Toni Werk

MELROSE-SWEETZER SERVICE AT 8275 MELROSE AVENUE, 1942



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The Charlie Dirscherl Years (cont.)

Charlie's daughter Toni remembers that her mom had a prominent role in the business:

"...My mom, Lindy (short for Sieglinde), supported dad by bookkeeping, (repairing) wiring in the cars, and repairing upholstery and headliners. She was a "Jackie of all trades" and could fix anything!..."



Photo provided by Toni Werk

CHARLIE AND LINDY DIRSCHERL AT MELROSE-SWEETZER (EARLY 1940's)



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The Charlie Dirscherl Years (cont.)

Charlie and Lindy Dirscherl at some point dropped the "r" at the end of their last name, as most people were tripped up at the pronunciation. As a result, Charles's daughter, Toni grew up as Toni Dirschel.

During the war years, Charlie maintained the Challenger-Citroëns by whatever means possible since the flow of spare parts from France had been interrupted by the war. Being a machinist by trade, he knew how to get things done. Gearbox breakage was common and long-time Citroën USA expert Chuck Forward relates a story that Charlie had seven sets of ring and pinion gears manufactured locally with straight teeth. Charlie claimed he could hear the cars coming from a block away by the howl they made. He made other makeshift modifications until the war was over and the flow of factory parts resumed.

The number of pre-war Citroëns that were imported by Challenger is unknown, but it has been estimated to be over 100. Based on vintage photos, newspaper advertisements, other period media presence, and the number of surviving Challenger-Citroëns, it is not hard to believe this number, and perhaps more.







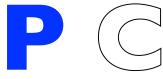


Photos provided by Toni Werk

CHARLIE DIRSCHERL SURVEYING ACCIDENT DAMAGE AT MELROSE-SWEETZER (PHOTO EARLY 1940's)



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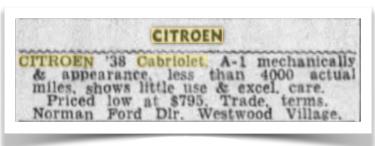




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The Charlie Dirscherl Years (cont.)

Legend has it that many of the pre-war cars that Challenger imported were Traction cabriolets or coupes (a.k.a. faux cabriolets). Based on newspaper classified advertisements for the Los Angeles area in the late 1930's and early 1940's, this seems to be true, at least for cabriolets. We suspect that not many coupes were sold. An example of a used Traction cabriolet that was for sale in L.A. is provided (see right).



Los Angeles Times, December, 1938

TYPICAL CABRIOLET ADVERTISEMENT, ALMOST CERTAINLY A CHALLENGER CAR

Challenger's media presence was very quiet between 1944 and 1947. But in 1948 they resumed advertising used cars, parts, and

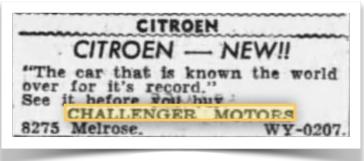
service. Throughout the late 1940's and early 1950's, they appeared to have survived on repairs of not only Challenger-Citroëns, but on other orphan makes such as Simca, Peugeot, Renault, Panhard, and Fiat. They also worked on domestic makes.

It wasn't until 1952 that they started advertising that they were selling new Citroën Traction Avants again. It is not clear if these post-war Tractions were being sold as *Challenger-Citroëns* or if somehow the problem with the manufacturer's license had been resolved with the State of California

and they were being sold as *Citroëns*. Below is one of the first post-war advertisements we can find for a new Citroën at Challenger Motors, dating from 1952.

In Richard Bonfond's 2019 book, What a Ride – Growing up with Citroën in North America, Richard published an interesting letter that Citroën had sent to Charlie Dirscherl in 1954. They were responding to Charlie's complaint of how hard it was to sell Citroëns in the USA. Citroën

management responded by giving Charlie a slightly better price, noting that it was better to have no profit on the cars than having them sitting, unsold, in storage!



Los Angeles Times, August, 1952

POST-WAR CHALLENGER ADVERTISEMENT FOR NEW TRACTION AVANTS

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THE DS ERA

It was not until the introduction of the DS model in 1955/1956 that the factory decided to formally import cars themselves. When Citroën set up their official presence in the USA, Challenger Motors was made a formal dealership, even though Citroën's own facility had just been set-up at 8423 Wilshire Boulevard, less than 2 miles from Challenger's location.

The year 1956 is very early insomuch as DS production is concerned and it was 1956 when Challenger starting advertising the DS. According to most sources, a small number of DS's, about 63, were manufactured as model year 1955. It is unlikely that any of these 63 cars made it to North America. In 1956, that figure increased to 5826 cars, and it appears that at least one of these 5826 cars made its way to Challenger Motors' showroom. Below is the very first advertisement we can find for a DS model at Challenger. The ad dates from April of 1956.



FIRST CHALLENGER MOTORS NEWSPAPER ADVERTISEMENT FOR A DS

In the early DS era, the Citroën presence was growing fast in the USA. In 1959, Citroën's dealer list shows something like 19 authorized dealerships in California. By the time the 1960 dealer directory was published, the number of California dealers had ballooned to 33, most located in Southern California. This undoubtedly provided plenty of competition for Challenger Motors; but they not only survived, they outlasted all of the others.



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The DS era (cont.)



Los Angeles Times, March, 1959

Challenger went on to sell DS's in the 1950's, 1960's, and early 1970's. In the earlier days they sold other models (2CV, Ami6, Panahrd, etc), though not as successfully. At the same time, Citroën's own facility was doing the same thing 2 miles away on Wilshire Boulevard.

In 1963, Charlie decided to move the business to what would be its final location: 6065 Melrose Avenue. Challenger remained in this location for over 30 years.



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THE SM ERA

Challenger Motors did not offer the SM model at all, as SM sales were left to nearby *Irv White Buick*, where Jerry Hathaway got his start. We understand that the Citroën factory had very specific ideas about who would sell the SM, causing consternation among some of their existing (and long suffering) dealership network. Charlie went on to disparage the SM model, mainly due to its temperamental engine.

The following photo shows Charlie Dirscherl's daughter, Toni, standing in front of a very early SM that was on display at a Los Angeles Auto Show. The photo is believed to be from 1970 or perhaps 1971. Notice that the SM is a European model, suggesting that the US model was not yet available for the auto show.



Photo provided by Toni Werk

SM ON DISPLAY AT A LOS ANGELES AREA AUTO SHOW (1970 OR 1971)



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THE JACQUES LAUDE ERA

After Citroën stopped importing DS's in 1972, Challenger continued to service cars and sell parts.

Charlie Dirscherl's reign at Challenger Motors lasted until the late 1970's when a man named Jacques Laude entered the picture. Jacques Laude, a Frenchman living in So-Cal, had received factory training by Maserati and by the mid-1970's was establishing a name for himself in the world of Italian cars.

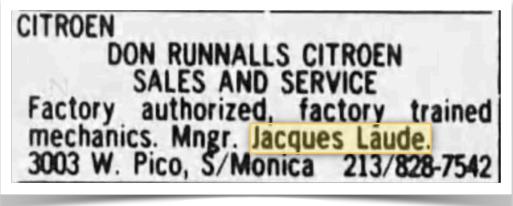
Jacques heavily advertised his business in L.A. called, *Performance Auto Imports*, for Maserati repair. But these ads only lasted for a brief period of time in 1978, when suddenly in 1979, Jacques Laude's name was associated with an L.A.-area Citroën dealership, *Don Runnalls Citroën Sales and Service*.

Note that by the time Jacques joined Don Runnalls, the last new Citroën sold in the USA had happened a half-dozen years earlier, so service and parts were now the mainstay.



Photo provided by Bibliopticus Alanskii

MASERATI TRAINING
CERTIFICATE FOR JACQUES
LAUDE



Los Angeles Times, December 1979



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The Jacques Laude era (cont.)

Life at this time was apparently full of change for Jacques Laude, because two years later in 1981, Jacques Laude was the new owner of Challenger Motors, thus allowing Charlie Dirscherl, now in his mid-70's, the ability to semi-retire.

Jacques Laude brought in his prior Maserati experience and worked on SM's with more frequency than what had been done during the Dirscherl years. Charlie's daughter Toni recalls that her dad remained at Challenger helping Jacques Laude well into the 1990's. Charlie passed away in early 2000.

Jacques Laude ran Challenger Motors repairing the aging Citroëns until it closed for good in 1997, 25 years after the last new Citroën DS has been sold and 60 years after Challenger Motors was first formed. Two photos taken on Challenger's last day of operation are provided on the following page.



1970'S CHALLENGER ADVERTISEMENT IN THE CALIFORNIA CITROEN CAR CLUB NEWSLETTER



Los Angeles Times, November 1981



Photo provided by Bibliopticus Alanskii



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The Jacques Laude era (cont.)



Photo provided by Bibliopticus Alanskii

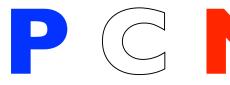


Photo provided by Bibliopticus Alanskii

CHALLENGER MOTORS' LAST DAY OF OPERATION, 1997



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The Jacques Laude era (cont.)

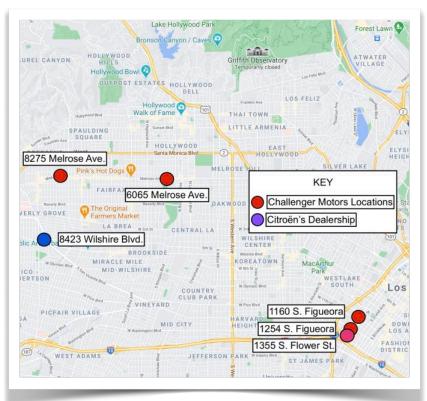
After Challenger Motors, a man named Tom Pena used the building as an automotive brake shop until 2015 when the building was sold by the Dirscherl heirs. Currently, the building is a pet supply store.

CHALLENGER MOTOR'S LOCATIONS

Challenger Motors was associated with several locations in L.A. in the early days, but settled in at 8275 Melrose Avenue for 20 years, and then at 6065 Melrose Avenue for 34 years:

- 1355 S. Flower Street (Late 1930's)
- 1254 S. Figueroa (Late 1930's)
- 1160 S. Figueroa (Early 1940's)
- 8275 Melrose Avenue (1943 to 1963, the Dirscherl years)
- 6065 Melrose Avenue (1963 to the 1997, the Dirscherl and Laude years)

Only the last building seems to be still existing.



Google Street View, 2021





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Challenger Motors Locations (cont.)



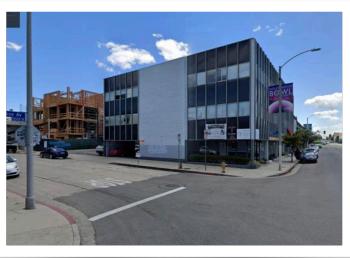
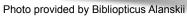


Photo provided by Toni Werk

Google Street View, 2021

8275 MELROSE AVENUE, 1942 AND 2021







Google Street View, 2021

6065 MELROSE AVENUE, 1997 AND 2021



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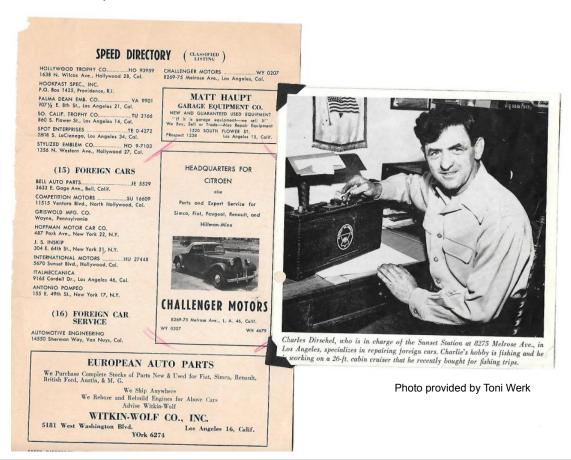
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SOURCES AND CREDITS

Northwest Citroën Owners Club (NWCOC) issue #80 contains a history of Challenger Motors that was originally written by long-time Citroën guru Chuck Forward who personally knew many of the players involved with Challenger. We have extracted portions of the NWCOC story for this article. We have also drawn from past articles that were published by the Sacramento Valley Citroën Club (SVCC) and from articles in the Hollywood-based Citroën Car Club (CCC). However, most of the content came from scouring archives of old newspapers and other media which is now available and searchable in digital form.

The following people helped with the preparation of this article (alphabetically): Richard Bonfond, Chris Dubuque, Chuck Forward, Allan Meyer, and Lincoln Sarmanian.

We would like to express a special thank you to Charlie Dirscherl's daughter, Toni Werk, who provided invaluable stories and photos for this article.



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CONCLUDING REMARKS

Pacific Citroën News plans to provide detailed histories of the Citroën experience in North America, with specific emphasis on the west coast. Articles have already been created for Washington, Oregon, and British Columbia. We are now starting to document some of the more significant dealerships in California. These histories have been sent out as special edition newsletters. But they are also published on www.SeattleCitroen.net.

Comments, additions, or corrections are welcome. Contact NWCOC@earthlink.net.

The Citroën Car Club, Inc (CCC), is a non-profit organization founded 1956 to support Citroën, PSA Group & Panhard Owners.

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Events are held semi-monthly, or more often, throughout Southern California. The club shares hosting of the West Coast Rendezvous with the San Francisco club, alternating years.

Annual membership is \$20.

Please address any questions, address changes, ideas or suggestions to: club@citroencarclub.us

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Visit us online at: http://www.citroencarclub.us

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Classified ads limited to 75 words and one photo; ads run 2 issues. Address letters to your Club's Editor. Info and images may be submitted electronically by email. Text: MS Word (.doc) iWork (.pages); TextEdit rich text format

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Should you see or hear an interesting bit of Citroën news, please email it to the editor or mail it to the NWCOC PO Box shown below. Members are encouraged to attend board meetings, held the second Monday of each month at 7 PM in the Seattle area. Contact a board member to confirm the meeting time and location. Classified and business card advertisements are free for members, space permitting, and US\$15 per month for non-members. Back issues are \$1.50 as available. Permission to reprint original material is granted to any nonprofit membership publication on a single use basis if full credit is given to the author. While we make efforts to insure the accuracy of information and advice given in this newsletter, the clubs accept no responsibility for such advice.

Send membership questions, address changes, ideas, etc. to our P.O. Box.

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